

	Type	L #	Hits	Search Text	DBs	Time Stamp
1	BRS	L1	131	ticket near3 exchange	USPAT	2004/10/21 09:53
2	BRS	L2	627	(overbook or overbooked or ((wait or waiting) near list))	USPAT	2004/10/21 09:54
3	BRS	L3	1	1 and 2	USPAT	2004/10/21 09:57
4	BRS	L4	13	(1 or 2) and (bump or bumped or bumping)	USPAT	2004/10/21 10:34
5	BRS	L6	228	(reward or rewarding or compensate or compensating) near10 (bump or bumped or bumping)	USPAT	2004/10/21 10:36
6	BRS	L7	5	((reward or rewarding or compensate or compensating) near10 (bump or bumped or bumping)) and (flight or ticket)	USPAT	2004/10/21 10:37
7	BRS	L8	223	((reward or rewarding or compensate or compensating) and (bump or bumped or bumping)) and (flight or ticket)	USPAT	2004/10/21 10:38
8	BRS	L9	2	(reward or rewarding or compensate or compensating) and ((bump or bumped or bumping) near5 (flight or ticket))	USPAT	2004/10/21 10:39
9	BRS	L10	20	(reward or rewarding or compensate or compensating) and ((bump or bumped or bumping) same (flight or ticket))	USPAT	2004/10/21 10:39

	Type	L #	Hits	Search Text	DBs	Time Stamp
1	BRS	L1	0	(reward or rewarding or compensate or compensating) and ((bump or bumped or bumping) same (flight or ticket))	EPO; JPO; DERWEN T	2004/10/21 11:04
2	BRS	L2	0	((ticket near3 exchange) or ((overbook or overbooked or ((wait or waiting) near list)))) and (bump or bumped or bumping)	EPO; JPO; DERWEN T	2004/10/21 11:05
3	BRS	L3	0	((ticket near3 exchange) or ((overbook or overbooked or overbooking or ((wait or waiting) near list)))) and (bump or bumped or bumping)	EPO; JPO; DERWEN T	2004/10/21 11:05
4	BRS	L4	339	ticket near3 exchange	EPO; JPO; DERWEN T	2004/10/21 11:06

Status: Path 1 of [Dialog Information Services via Modem]

Status: Initializing TCP/IP using (UseTelnetProto 1 ServiceID pto-dialog)
Trying 31060000009998...Open

DIALOG INFORMATION SERVICES

PLEASE LOGON:

***** HHHHHHHH SSSSSSSS?

Status: Signing onto Dialog

ENTER PASSWORD:

***** HHHHHHHH SSSSSSSS? *****

Welcome to DIALOG

Status: Connected

Dialog level 04.18.01D

Last logoff: 12oct04 09:28:39

Logon file405 21oct04 11:36:40

*** ANNOUNCEMENT ***

--Connect Time joins DialUnits as pricing options on Dialog.
See HELP CONNECT for information.

--SourceOne patents are now delivered to your email inbox
as PDF replacing TIFF delivery. See HELP SOURCE1 for more
information.

--Important Notice to Freelance Authors--
See HELP FREELANCE for more information

NEW FILES RELEASED

***Beilstein Abstracts (File 393)

***Beilstein Facts (File 390)

***Beilstein Reactions (File 391)

***F-D-C Gold/Silver Sheet (File 184)

***BIOSIS Toxicology (File 157)

***IPA Toxicology (File 153)

UPDATING RESUMED

RELOADED

***Toxfile (File 156)

REMOVED

***Textile Technology Digest (File 119)

>>> Enter BEGIN HOMEBASE for Dialog Announcements <<<
>>> of new databases, price changes, etc. <<<

COREABS is set ON as an alias for 77,35,593,65,2,233,99,473,474,475.

COREFULL is set ON as an alias for 9,15,16,20,148,160,275,476,610,613,621,623,624,636,8
10,813.

SOFTFULL is set ON as an alias for 278,634,256.

EUROFULL is set ON as an alias for 348,349.

JAPOABS is set ON as an alias for 347.

HEALTHFULL is set ON as an alias for 442,149,43,444.

HEALTHABS is set ON as an alias for 5,73,151,155,34,434.

DRUGFULL is set ON as an alias for 455,129,130.

DRUGABS is set ON as an alias for 74,42.

INSURANCEFULL is set ON as an alias for 625,637.

INSURANCEABS is set ON as an alias for 169.

TRANSPORTFULL is set ON as an alias for 80,637.

TRANSPORTABS is set ON as an alias for 108,6,63.

ADVERTISINGFULL is set ON as an alias for 635,570,PAPERSMJ,PAPERSEU.

INVENTORYABS is set ON as an alias for 8,14,94,6,34,434,7.

BANKINGFULL is set ON as an alias for 625,268,626,267.
BANKINGABS is set ON as an alias for 139.
HEALTHALL is set ON as an alias for COREFULL,COREABS,HEALTHFULL,HEALTHABS.
INSURANCEALL is set ON as an alias for COREFULL,COREABS,INSURANCEFULL,INSURANCEABS.
RESERVATIONALL is set ON as an alias for COREFULL, COREABS.
OPERATIONSALL is set ON as an alias for COREFULL,COREABS,INVENTORYABS.
TRANSPORTALL is set ON as an alias for COREFULL,COREABS,TRANSPORTFULL,TRANSPORTABS.
ADVERTISINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGFULL.
SHOPPINGALL is set ON as an alias for COREFULL,COREABS,ADVERTISINGALL,47.
INVENTORYALL is set ON as an alias for COREFULL,COREABS,INVENTORYFULL.
BANKINGALL is set ON as an alias for COREFULL,COREABS,BANKINGFULL,BANKINGABS.
PORTFOLIOALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
TRADINGALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
CREDITALL is set ON as an alias for COREFULL,COREABS,BANKINGALL.
FUNDSALL is set ON as an alias for COREFULL,COREABS,BANKINGALL,608.

* * *

SYSTEM:HOME

Cost is in DialUnits

Menu System II: D2 version 1.7.9 term=ASCII

*** DIALOG HOMEBASE(SM) Main Menu ***

Information:

1. Announcements (new files, reloads, etc.)
2. Database, Rates, & Command Descriptions
3. Help in Choosing Databases for Your Topic
4. Customer Services (telephone assistance, training, seminars, etc.)
5. Product Descriptions

Connections:

6. DIALOG(R) Document Delivery
7. Data Star(R)

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/H = Help

/L = Logoff

/NOMENU = Command Mode

Enter an option number to view information or to connect to an online service. Enter a BEGIN command plus a file number to search a database (e.g., B1 for ERIC).

?b corefull, coreabs, transportall

>>>"COREFULL" is not a valid category or service name

>>>"COREABS" is not a valid category or service name

>>> 77 does not exist

>>> 108 does not exist

>>>2 of the specified files are not available

21oct04 11:37:18 User242933 Session D186.1

\$0.00 0.210 DialUnits FileHomeBase

\$0.00 Estimated cost FileHomeBase

\$0.15 TELNET

\$0.15 Estimated cost this search

\$0.15 Estimated total session cost 0.210 DialUnits

SYSTEM:OS - DIALOG OneSearch

File 9:Business & Industry(R) Jul/1994-2004/Oct 20

(c) 2004 The Gale Group

File 15:ABI/Inform(R) 1971-2004/Oct 21

(c) 2004 ProQuest Info&Learning

***File 15: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.**

File 16:Gale Group PROMT(R) 1990-2004/Oct 21

(c) 2004 The Gale Group

***File 16: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.**

File 20:Dialog Global Reporter 1997-2004/Oct 21

(c) 2004 The Dialog Corp.

File 148:Gale Group Trade & Industry DB 1976-2004/Oct 15

(c) 2004 The Gale Group

***File 148: Alert feature enhanced for multiple files, duplicate removal, customized scheduling. See HELP ALERT.**

File 160:Gale Group PROMT(R) 1972-1989

(c) 1999 The Gale Group

File 275:Gale Group Computer DB(TM) 1983-2004/Oct 21

(c) 2004 The Gale Group

File 476:Financial Times Fulltext 1982-2004/Oct 21

(c) 2004 Financial Times Ltd

File 610:Business Wire 1999-2004/Oct 21

(c) 2004 Business Wire.

***File 610: File 610 now contains data from 3/99 forward.**

Archive data (1986-2/99) is available in File 810.

File 613:PR Newswire 1999-2004/Oct 19

(c) 2004 PR Newswire Association Inc

***File 613: File 613 now contains data from 5/99 forward.**

Archive data (1987-4/99) is available in File 813.

File 621:Gale Group New Prod.Annou.(R) 1985-2004/Oct 21

(c) 2004 The Gale Group

File 623:Business Week 1985-2004/Oct 19

(c) 2004 The McGraw-Hill Companies Inc

File 624:McGraw-Hill Publications 1985-2004/Oct 19

(c) 2004 McGraw-Hill Co. Inc

***File 624: Homeland Security & Defense and 9 Platt energy journals added**

Please see HELP NEWS624 for more

File 636:Gale Group Newsletter DB(TM) 1987-2004/Oct 21

(c) 2004 The Gale Group

File 810:Business Wire 1986-1999/Feb 28

(c) 1999 Business Wire

File 813:PR Newswire 1987-1999/Apr 30

(c) 1999 PR Newswire Association Inc

File 35:Dissertation Abs Online 1861-2004/Sep

(c) 2004 ProQuest Info&Learning

File 593:KOMPASS Central/Eastern Europe 2004/Jul

(c) 2004 KOMPASS Intl.

File 65:Inside Conferences 1993-2004/Oct W3

(c) 2004 BLDSC all rts. reserv.

File 2:INSPEC 1969-2004/Oct W2

(c) 2004 Institution of Electrical Engineers

***File 2: Alert feature enhanced for multiple files, duplicates**

removal, customized scheduling. See HELP ALERT.

File 233:Internet & Personal Comp. Abs. 1981-2003/Sep

(c) 2003 EBSCO Pub.

***File 233: File 233 is closed (no longer updating).**

File 99:Wilson Appl. Sci & Tech Abs 1983-2004/Sep

(c) 2004 The HW Wilson Co.

File 473:FINANCIAL TIMES ABSTRACTS 1998-2001/APR 02

(c) 2001 THE NEW YORK TIMES

***File 473: This file will not update after March 31, 2001.**

It will remain on Dialog as a closed file.

File 474:New York Times Abs 1969-2004/Oct 20

(c) 2004 The New York Times

File 475:Wall Street Journal Abs 1973-2004/Oct 20

(c) 2004 The New York Times

File 6:NTIS 1964-2004/Oct W1

(c) 2004 NTIS, Intl Cpyrght All Rights Res

File 8:Ei Compendex(R) 1970-2004/Oct W2

(c) 2004 Elsevier Eng. Info. Inc.

File 25:Weldasearch 1966-2003/Dec

(c) 2004 TWI Ltd

File 34:SciSearch(R) Cited Ref Sci 1990-2004/Oct W3

(c) 2004 Inst for Sci Info

File 63:Transport Res (TRIS) 1970-2004/Sep

(c) fmt only 2004 Dialog Corp.

File 81:MIRA - Motor Industry Research 2001-2004/Sep

(c) 2004 MIRA Ltd.

File 94:JICST-EPlus 1985-2004/Sep W3

(c) 2004 Japan Science and Tech Corp (JST)

File 95:TEME-Technology & Management 1989-2004/Jun W1

(c) 2004 FIZ TECHNIK
***File 95: Customers in Germany, Austria, and Switzerland**
 should contact their local Dialog representative.
 File 96:FLUIDEX 1972-2004/Oct
 (c) 2004 Elsevier Science Ltd.
 File 103:Energy SciTec 1974-2004/Oct B1
 (c) 2004 Contains copyrighted material
***File 103: For access restrictions see Help Restrict.**
 File 118:ICONDA-Intl Construction 1976-2004/Aug
 (c) 2004 Fraunhofer-IRB
 File 144:Pascal 1973-2004/Oct W2
 (c) 2004 INIST/CNRS
 File 292:GEOBASE(TM) 1980-2004/Sep B2
 (c) 2004 Elsevier Science Ltd.
 File 323:RAPRA Rubber & Plastics 1972-2004/Nov
 (c) 2004 RAPRA Technology Ltd
***File 323: Alert feature enhanced for multiple files, duplicate**
 removal, customized scheduling. See HELP ALERT.
 File 434:SciSearch(R) Cited Ref Sci 1974-1989/Dec
 (c) 1998 Inst for Sci Info

Set Items Description

```

---
?s (wait or waiting) (n) list) or (standby or (stand (n) by))
>>>Unmatched parentheses
?s (((wait or waiting) (n) list) or (standby or (stand (n) by)) and (bump or bumped or
bumping)
>>>Unmatched parentheses
?s (((wait or waiting) (n) list) or (standby or (stand (n) by)))
    1083624 WAIT
    1170392 WAITING
    3526072 LIST
    47948 (WAIT OR WAITING) (N)LIST
    134727 STANDBY
    2039713 STAND
    0 BY
    0 STAND(N)BY
S1 182555 (((WAIT OR WAITING) (N) LIST) OR (STANDBY OR (STAND (N)
BY)))
?s s1 and (bump or bumped or bumping)
    182555 S1
    89569 BUMP
    39763 BUMPED
    28074 BUMPING
S2 932 S1 AND (BUMP OR BUMPED OR BUMPING)
?s s3 and (reward or rewards or rewarding or compensate or compensates or compensating)

>>>"S3" does not exist
    0 S3
    393944 REWARD
    326843 REWARDS
    182625 REWARDING
    324670 COMPENSATE
    38935 COMPENSATES
    89684 COMPENSATING
S3 0 S3 AND (REWARD OR REWARDS OR REWARDING OR COMPENSATE OR
COMPENSATES OR COMPENSATING)
?s s2 and (reward or rewards or rewarding or compensate or compensates or compensating)

    932 S2
    393944 REWARD
    326843 REWARDS
    182625 REWARDING
    324670 COMPENSATE
    38935 COMPENSATES
    89684 COMPENSATING
S4 104 S2 AND (REWARD OR REWARDS OR REWARDING OR COMPENSATE OR
COMPENSATES OR COMPENSATING)

?type s4/3,ab/all

```

Consider all abstracts

>>>No matching display code(s) found in file(s): 65, 593, 623-624, 810, 813

4/3,AB/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts..reserv.

4410792 Supplier Number: 120780791
Moving on up: a look at several titles currently flying high.
(children's books)
Publishers Weekly, v 251, n 32, p 124
August 09, 2004
DOCUMENT TYPE: Journal ISSN: 0000-0019 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 2385

TEXT:
A Hit (No Bones About It)

What if Harry Potter had a younger, distant cousin who was just as much fun and almost as magically inclined? Well, Charlie Bone, the star of British author Jenny Nimmo's bestselling series of books from Scholastic/Orchard, fits the bill. Though Charlie and Harry are unrelated, there are similarities in their popularity trajectory, and readers have embraced the newcomer with a Harry-like fervor.

Ten-year-old Charlie Bone is not sure what to think when he discovers that he can hear the thoughts and voices of people in photographs and paintings. But his relatives are thrilled, as they know this talent makes Charlie part of their magical bloodline--and a candidate to attend Bloor's Academy for gifted children. Thus begins *Midnight for Charlie Bone*, the first in Nimmo's *Children of the Red King* series.

4/3,AB/2 (Item 2 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

3172038 Supplier Number: 03172038
SRAM surrogate supports nonstandard interface
(MoSys, Fujitsu and Toshiba work on DRAM-mimicking-SRAM)
EDN, v 46, n 14, p 28
June 21, 2001
DOCUMENT TYPE: Journal ISSN: 0012-7515 (United States)
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 385

TEXT:
Brian Dipert

Although companies such as Infineon, Micron, and Mitsubishi promote low-power DRAMs that compete with more costly SRAMs, a few manufacturers have taken the next step and wrapped an SRAM-like interface and pinout around a DRAM core. MoSys was the first company to go down the DRAM-mimicking-SRAM road several years ago, targeting high-speed cache applications. Fujitsu, with its 16-Mbit FCRAM (Fast Cycle RAM), instead goes after low-speed SRAM in portable equipment and other power-sensitive applications. Fujitsu's FCRAM-development partner Toshiba has now joined the fray, touting a 32-Mbit pseudo-SRAM that, like MoSys' and Fujitsu's parts, integrates the DRAM-refresh circuitry and invisibly compensates for external-access collisions with in-progress refresh operations.

4/3,AB/3 (Item 3 from file: 9)
DIALOG(R)File 9:Business & Industry(R)
(c) 2004 The Gale Group. All rts. reserv.

2820419 Supplier Number: 02820419

Fighting a Wait Problem

(In 1999, US consumers ate meals away from home 3.7 times per week, vs 3.4 times per week in 1997, up 9%; restaurants are trying to come up with a way to make waiting for service more pleasant)

Advertising Age, v 71, n 24, p 22

June 05, 2000

DOCUMENT TYPE: Journal ISSN: 0001-8899 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1552

ABSTRACT:

The US restaurant industry is seeking a way to make the waiting times for consumers more pleasant. There has been an increase in dining out in America, with US consumers eating away from home 3.7 times per week in 1999, vs 3.4 times per week in 1997, according to Zagat. According to Technomic, the number of restaurants in the US has risen 26.5% since 1990. However, waits are still long; in fact, during the 1970s, eating places were designed to create waits to increase sales of drinks and appetizers, according to Bob O'Brien, president of NPD Foodservice Information Group. He reports that cheese sticks, nachos and potato skins were all introduced at this time. Certain restaurants, such as Darden Restaurants, with its Bahama Breeze concept outlets, offer live entertainment to accommodate waiting customers. There are 14 Bahama Breeze outlets and eight more are planned; the chain serves only dinner and brought in \$5 mil per unit in 1999 with its tropical deck concept. Take-out services is another way for eating places to circumvent long waits; two-thirds of people surveyed by the National Restaurant Association believe that takeout food is worth additional money. Outback and Bennigan's are focusing some effort on takeout. The article includes much additional information.

4/3,AB/4 (Item 4 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

(c) 2004 The Gale Group. All rts. reserv.

1706270 Supplier Number: 01706270

Readin' 'Ritin' & Ratatouille

(Studies indicate that consumers want help from retailers as they try to prepare meals more quickly)

Supermarket News, v 46, n 53, p 13+

December 30, 1996

DOCUMENT TYPE: Journal ISSN: 0039-5803 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1489

ABSTRACT:

Studies indicate that consumers want help from retailers as they try to prepare meals more quickly. Some stores are trying out their own home-meal replacement plans and some are focusing on providing classes. Dierbergs Markets (Chesterfield, MO) has established a long-term commitment through in-store home economists who have run courses on healthier cooking since 1978. Kids' birthday party classes are popular at some of Buehler's stores and some reserve half their classes for these, adult birthday and anniversary parties and private classes. The cooking schools at the 5 larger Buehler Markets use standard home kitchen equipment. Cooking classes at Dorothy Lane Market (Dayton, OH), Kroger, and Byerly's are also discussed.

4/3,AB/5 (Item 1 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02768767 656515391

Access to Justice: Connecting Principles to Practice

Rhode, Deborah

Georgetown Journal of Legal Ethics v17n3 PP: 369-422 Spring 2004 ISSN:

1041-5548 JRNL CODE: GJLE

WORD COUNT: 25696

ABSTRACT: According to most estimates, about four-fifths of the civil legal needs of low income individuals, and two- to three-fifths of the needs of middle-income individuals, remain unmet. Less than one percent of the nation's legal expenditures, and fewer than one percent of its lawyers assist the seventh of the population that is poor enough to qualify for aid. What perpetuates this problem is the lack of public recognition that there is a serious problem. This article surveys the shameful gap between America's formal principles and daily practices concerning access to justice. It begins with a definition of goals, then examines the problems in institutionalizing these goals. The focus is first on inadequacies in legal assistance programs for the poor, followed by obstacles facing the middle class. The point is to chart an agenda for reform that might better connect our rhetorical commitments to America's legal practices.

4/3,AB/6 (Item 2 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
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02735001 515839461

The Integration of the Corporate Bond and Commercial Loan Markets*
Lumpkin, Stephen A
Financial Market Trends n85 PP: 49-86 Oct 2003 ISSN: 0378-651X
JRNL CODE: FMT
WORD COUNT: 14146

ABSTRACT: This article looks at recent trends and developments in syndicated loan markets in the OECD area, focusing in particular on the growing integration of the corporate bond and syndicated loan markets. Syndicated loans have been around for centuries, but volume grew tremendously in the 1990s, especially in the US, where they accounted at times for over half of all new corporate financing. The growth in the market has been facilitated, in part, by the increased participation of institutional investors in the loan market. These traditional bond investors have brought something more of a "trading mentality" to the loan market. As a consequence, pricing in the bond and loan markets has become more closely aligned in recent years. The convergence between the two markets has implications for the pricing of business loans the management of credit risk. There is a potential for conflicts between the commercial banking and investment banking arms of integrated financial service providers, although most institutions take steps to limit the risk.
(PUBLICATION ABSTRACT)

4/3,AB/7 (Item 3 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
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02703058 588476621

Reader Suggestions For On-Call Incentives
Greer, Charlie
Air Conditioning, Heating & Refrigeration News v221n10 PP: 31 Mar 8,
2004 ISSN: 0002-2276 JRNL CODE: ACHR
WORD COUNT: 748

ABSTRACT: Contractors' innovative methods for **compensating** on-call techs are briefly discussed. Some contractors give the difference between their regular time service fee (often referred to as "dispatch fee" or "trip charge") and their OT diagnostic fee to their techs. For example, when the regular service fee is \$59, and the overtime diagnostic is \$89, for each overtime call, the tech gets \$30 on top of his overtime rate per hour. There are also those who provide nonfinancial incentives.

4/3,AB/8 (Item 4 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)

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02617828 378483231

Leveling the field

Pesce, Matt

Journal of Housing & Community Development v60n4 PP: 30 Jul/Aug 2003

ISSN: 0272-7374 JRNL CODE: JHO

WORD COUNT: 2314

ABSTRACT: In many local markets, affordable housing is increasingly scarce. Some LHAs have discovered a new tool to simultaneously attract owners to the Housing Choice Voucher program-which allows very low-income families to choose and lease or purchase safe, decent, and affordable privately owned rental housing - and offer tenants a fairer allocation of operating expenses. Using performance-based allowances to calculate anticipated utility costs, LHAs can set utility allowance schedules that more closely reflect actual housing characteristics. Two housing agencies discuss their experiences with performance-based allowances.

4/3,AB/9 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02293106 95842965

Fast track to growth

Lee, James; Karkoviata, Leonie

Asian Business v37n12 PP: 29-36 Dec 2001 ISSN: 0254-3729 JRNL CODE:

ABN

WORD COUNT: 6207

ABSTRACT: While working in Taiwan in early 1999, Samuel Wong, a quantity surveyor from Singapore, came across a drink that was on everyone's lips - bubble tea. He sought out the owners of the Quickly beverage chain and secured a five-year master franchise for Singapore and Malaysia. This was despite having no previous business experience, only money to invest and a willingness to work. Then it was off to Singapore to set up shop. In the short space of about two years, Wong has expanded his Quickly fresh beverage chain to 32 outlets in Singapore, a market that two years ago had hardly any bubble tea outlets, but is now bursting with several operators running hundreds of stalls all over the island. Homegrown Asian enterprises have indeed been rolling out franchises of their own and growing their business through this tried-and-tested business concept. Quickly and Wong is just one such success story. A discussion of franchising in Asia is presented.

4/3,AB/10 (Item 6 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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02235526 84109521

Art of the deal

Toal, Brian A

Oil & Gas Investor v21n10 PP: 43-45 Oct 2001 ISSN: 0744-5881

JRNL CODE: OGI

WORD COUNT: 2287

ABSTRACT: Douglas H. Miller, chairman and chief executive officer of Exco Resources Inc., a fastgrowing Dallas-based independent, has delivered for his backers - and that has enabled him to continue scaling mountains in the capital markets. With the help of A.G. Edwards & Sons and four other investment bankers, the then \$140-million-market-cap Exco did something remarkable for a company its size. The art of the deal: a rights offering tied to the issue of mandatorily convertible preferred shares that carry a 5% coupon, or dividend, for two years.

4/3,AB/11 (Item 7 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
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01981458 45346454
'Surviving the rigs': Safety and surveillance on North Sea oil installations
Collinson, David L
Organization Studies v20n4 PP: 579-600 1999 ISSN: 0170-8406
JRNL CODE: ORS
WORD COUNT: 9839

ABSTRACT: The politics of accident reporting on North Sea oil installations are examined. In the context of an all-pervasive safety culture and performance assessment system, offshore workers restricted the reporting of accidents. Other studies suggest that workers often respond to increased monitoring by engaging in defensive practices that manipulate performance information. Accordingly, a central contention is that performance assessment frequently creates employee performances. In turn, the alue of linking the worth of Goffman to that of Foucault for the critical analysis of culture, performance assessment and safety in contemporary organizations is highlighted.

4/3,AB/12 (Item 8 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
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01720779 03-71769
Working the private equity circuit
Korn, Donald Jay
Black Enterprise v29n4 PP: 89-96 Nov 1998 ISSN: 0006-4165 JRNL CODE: BEN
WORD COUNT: 2465

ABSTRACT: To win the private equity game, entrepreneurs first need to know the rules. Every deal is different so the structure will vary according to the situation. It is important to remember that the private equity investor intends to make a profit - a large one. Although private equity investors are extremely profit-oriented, there are exceptions - especially local groups that have alternative goals. Entrepreneurs should do the research necessary to find a suitable venture capitalist, as well as the ability to present a sound business plan.

4/3,AB/13 (Item 9 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)
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00827258 94-76650
Team Zebra: How 1,500 Partners Revitalized Eastman Kodak's Black & White Film-Making Flow
Hitchner, Earle
National Productivity Review v13n2 PP: 303-308 Spring 1994 ISSN: 0277-8556 JRNL CODE: NLP
WORD COUNT: 2673

ABSTRACT: Team Zebra: How 1,500 Partners Revitalized Eastman Kodak's Black & White Film-Making Flow, by Stephen J. Frangos and Steven J. Bennett, is reviewed. Frangos and Bennett describe how employee empowerment helped Kodak cut costs.

4/3,AB/14 (Item 10 from file: 15)
DIALOG(R) File 15:ABI/Inform(R)

(c) 2004 ProQuest Info&Learning. All rts. reserv.

00654995 93-04216

Long Term Care Presents Huge Opportunities

McCoy, Thomas A.

Rough Notes v135n12 PP: 15-16, 52 Dec 1992 ISSN: 0035-8525 JRNL CODE:

RNO

WORD COUNT: 2067

ABSTRACT: Long term care insurance is a market with tremendous growth potential. However, only a small number of property-casualty agents have determined how to capitalize on this market. Those who have been successful in this market have invested time to learn about health care options for older people. Property-casualty agencies can sell long term care either with their own in-house producers or through a commission split arrangement with outside long term care specialists. The need for long term care coverage is obvious with health care costs soaring and people living longer. Many people in their 50s, 60s, and 70s have the money to pay for long term coverage. The baby boomers, who are now in their late 30s and 40s, are another good market and may provide referrals for purchases by their parents. There are plenty of good long term care products available. With the proper presentation, price should not be a deterrent to the long term care sale.

4/3,AB/15 (Item 1 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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10951320 Supplier Number: 112219742

REGIONAL ECONOMIES DELIVER MIXED, MODERATE-TO-POOR RESULTS.

NotiCen: Central American & Caribbean Affairs, p0

Jan 15, 2004

Language: English Record Type: Fulltext

Document Type: Newsletter; General

Word Count: 2307

4/3,AB/16 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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10716973 Supplier Number: 107276556

Soft-loading system not hard decision for hospital.(power generation)

Diesel Progress North American Edition, v69, n8, p14(2)

August, 2003

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1370

4/3,AB/17 (Item 3 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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10116904 Supplier Number: 91751563

Carriers restrict reuse: U.S. majors revise nonrefundable fare, standby policies.(Brief Article)

Jonas, David

Business Travel News, v19, n17, p1(3)

Sept 9, 2002

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Newspaper; Trade

Word Count: 1524

4/3,AB/18 (Item 4 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

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09852284 Supplier Number: 86052781
Heating & Cooling products. (Product Knowledge Handbook 2002).
Do-It-Yourself Retailing, v182, n5, p191(9)
May, 2002
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 10923

4/3,AB/19 (Item 5 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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09199935 Supplier Number: 77434486
LEXICON SIGNATURE 284.
Blackett, Matt
Electronic Musician, v15, n5, p146
May, 1999
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 2059

4/3,AB/20 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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09009522 Supplier Number: 78362882
Flash Memory Takes Over.
Weiss, Ray
Electronic Design, v49, n17, p56
August 20, 2001
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 3024

4/3,AB/21 (Item 7 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07890214 Supplier Number: 65909144
PR Newswire High Technology Summary (Part 2) Tuesday, October 10, 2000.
PR Newswire, pNA
Oct 10, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 4515

4/3,AB/22 (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07715601 Supplier Number: 64335440
CHANNELS; LOYALTY MARKETING: Loyal to What?
Promo, pNA
July, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1983

4/3,AB/23 (Item 9 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07599407 Supplier Number: 63609699
HEATING & COOLING PRODUCTS.
Do-It-Yourself Retailing, v178, n5, p163
May, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 9827

4/3,AB/24 (Item 10 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07448279 Supplier Number: 62658592
FIGHTING A WAIT PROBLEM; As more Americans choose to dine out these days,
restaurants try to alleviate longer waits with entertainment, takeout.
MacArthur, Kate
Advertising Age, v71, p22
June 5, 2000
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1584

4/3,AB/25 (Item 11 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07379216 Supplier Number: 60048601
EXECUTIVE SUMMARY.
SMT Trends, p1
August 21, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 25731

4/3,AB/26 (Item 12 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07060066 Supplier Number: 59411514
Bluetooth Creates Personal Wireless Network.(universal wireless interface
between PCs, electronic devices)(Industry Trend or Event)
Diefendorff, Keith
Microprocessor Report, v12, n7, p22
June 1, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 3309

4/3,AB/27 (Item 13 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06964374 Supplier Number: 58736675
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Ericson, Glenn
MIDRANGE Systems, v12, n18, p45
Dec 13, 1999
Language: English Record Type: Fulltext
Document Type: Tabloid; Trade
Word Count: 894

4/3,AB/28 (Item 14 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06057255 Supplier Number: 54466904
SECTION 7: BINDING & FINISHING.
Printing Impressions, v41, n2, p242(1)
July, 1998
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 28097

4/3,AB/29 (Item 15 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

05687011 Supplier Number: 53527275
Heating & cooling.(1998 Product Knowledge Handbook)(information on products and supplies)
Do-It-Yourself Retailing, v174, n5, p155(1)
May, 1998
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 10185

4/3,AB/30 (Item 16 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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05400769 Supplier Number: 54466891
SECTION 7: BINDING AND FINISHING.
Printing Impressions, v40, n2, p220(1)
July, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 27741

4/3,AB/31 (Item 17 from file: 16)
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05288709 Supplier Number: 48053962
Hardcore ATM Switches for the WAN
Willis, David
Network Computing, p50
Oct 15, 1997
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 6736

4/3,AB/32 (Item 18 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

03914713 Supplier Number: 45649998
Neural team bares silicon brain
Electronic Engineering Times, p1
July 3, 1995
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Trade
Word Count: 1274

4/3,AB/33 (Item 19 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

03640386 Supplier Number: 45135202

Hot boxes: Firms pay to be sky-high
Crain's Chicago Business, p3
Nov 14, 1994
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Tabloid; Trade
Word Count: 1050

4/3,AB/34 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

34909241
Flashing the plastic
According to the bank accounts of our cosmetic surgeons, London is
OLIVIA STEWART-LIBERTY
EVENING STANDARD
April 08, 2004
JOURNAL CODE: FES LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 2131

Forget tennis elbow,' says Alex Karidis, massaging his shoulder and grimacing as much as his smooth, tanned face will permit. 'This is lipo-shoulder and I've got it bad.' It's seven o'clock in the evening and Karidis has just finished an 11-hour day consulting in his Harley Street clinic with a stream of patients who have waited 16 weeks for a piece of his time.

The ache in his shoulder is from yesterday when he performed eight 'procedures' - as operations are known in the world of cosmetic plastic surgery. Four liposuctions (at GBP3,000 - GBP5,000 each), two boob jobs (at GBP4,500 each), one rhinoplasty (GBP4,000) and one facelift (GBP6,500 - GBP13,000).

4/3,AB/35 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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33947736
Motors (Road Test: Bmw X5): X marks the spot for BMW - How BMW came to lead the urban warriors
IRISH TIMES
February 18, 2004
JOURNAL CODE: FIRT LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1028

It's a story that suggests our public spending policies are not the only ones to suffer from seemingly erratic purchasing decisions. In Scotland, the reportedly cash-strapped Highlands and Islands fire brigade last month took delivery of a new BMW X5, along with a Toyota Land Cruiser.

Defending the purchase in the Scottish Daily Record, fire master Brian Murray said the decision to buy the cars represented 'good value' in terms of cost, the resale value and the long-term best value.

4/3,AB/36 (Item 3 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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32347768
Event Brief of Q3 2003 FRT Earnings Release Conference Call - Part 1
FAIR DISCLOSURE WIRE
November 04, 2003
JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 4687

CORPORATE PARTICIPANTS . Andrew Blocher, Federal Realty Investment Trust, IR . Donald Wood, Federal Realty Investment Trust, President & CEO . Larry Finger, Federal Realty Investment Trust, SVP, CFO & Treasurer .

Jeffrey Berkes, Federal Realty Investment Trust, SVP, CIO OVERVIEW FRT posted negative 3Q03 FFO per share of \$0.66 vs. \$0.67 in 3Q02. Overall property operating income increased 11.9% during the quarter. FRT signed 84 retail deals, covering 0.5m sq. ft. of space. Two key acquisitions, Mercer Mall and Plaza del Mercado, were closed in October. Q&A Focus: Santana Row, Mercer Mall redevelopment, hedging, potential future acquisitions.

FINANCIAL DATA A. Key Data From Call 1. 3Q03 FFO per share = \$0.66.

PRESENTATION SUMMARY S1. 3Q03 Financial Results (L.F.) 1. 3Q03 Highlights:

1. Overall property operating income increased 11.9%. 1. Reflects strong same-center growth, impact of Santana Row coming on-line and Mt. Vernon and South Valley acquisitions earlier in the year. 2. Interest expense rose 38%, due to Santana coming on-line. 3. Preferred dividends fell due to 2Q03 preferred stock redemption of \$100m. 4. 3Q03 FFO per share were \$0.66 vs. \$0.67 in 3Q02. 5. Same-center property operating income growth was 4.1% including redevelopment properties, and 3.1% excluding redevelopment properties. 6. Growth rates are below FRT's general results. 1. This is due to a non-recurring item in 2002. 2. In 3Q02 FRT received a one-time fee for a perpetual easement of Pentagon Row, which caused 3Q02 results to be significantly increased on a non-recurring basis vs. 2003. 3. Pentagon Row was excluded from 3Q02 same-center results, so the easement fee did not impact same-center results last year. 7. Adjusting for one-time easement fee provides more realistic picture of YoverY results. 8. Excluding item, 3Q03 same-center property operating income growth rates would have been 6.1% including redevelopment properties and 4.8% excluding those properties. 9. These growth rates are in line with or higher than any other same-center results reported since 1Q02, but FRT did not generate positive FFO per share growth. 1. This is due to Santana Row. 2. Santana Row: 1. Santana Row contributed \$2.4m of operating income in 3Q03. 2. Impact of Santana also includes associated interest expense. 3. Project is now largely up and running, and a significant portion of previously capitalized interest is now being expense. 4. Santana Row operating income was \$2.4m. 5. Interest expense was \$5.3m. 6. Result was negative FFO impact of \$2.9m or \$0.06 per share. 7. Excluding Santana Row only from 2002 and 2003 results, FFO per share would have been \$0.72, up 9.1% from 2002. 8. As Santana Row moves towards stabilization in 2004, its impact on QoverQ growth will turn from dilutive to accretive on relative basis. 9. FRT anticipates this will occur on YoverY basis by 4Q04. 1. Sequentially it is already occurring. 2. The \$2.9m negative contribution of 3Q03 was less than \$3.6m negative contribution in 2Q03, which was less than \$3.9m negative contribution in 1Q03. 3. FRT may experience interruption in sequential trend in 4Q03 and 1Q04, as, commencing November 7, FRT will begin recognizing substantially more interest at Santana. 4. FRT is on track to turn from dilutive to accretive on relative YoverY basis by 4Q04. 10. During 3Q03 FRT received additional partial payments from Santana Row insurer of \$13m. 1. Total receipts to date are \$102m. 11. FRT is close to final settlement with insurer, which should be in excess of \$120m. 12. FRT anticipates final settlement will include recovery of lost rents or other income-related items. 1. This anticipated income is not included in guidance to be provided. 13. Excluding portion of recovery FRT will recognize as income but net of the balance of the insurance recovery, projected total cost of Phase I will be \$443m, \$2m less than forecast. 3. Balance Sheet: 1. FRT has refinanced credit facility with a group of banks led by Wachovia. 1. Facility was oversubscribed. 2. FRT was able to lower borrowing spread by 5bp to 75bp. 3. Credit to date is \$175m in remaining capacity on \$300m line of credit 4. Debt is \$40m of debt maturing in each of the next two years. 5. Nine-month results do not reconcile to the sum of the three individual quarters. 6. In 2Q03 FRT redeemed \$100m of preferred stock. 1. New rules require that FRT recognizes the original issuance costs related to those preferred shares and calculates in the premium or discount vs. par redemption, regardless of how the costs were accounted for at the time of issuance. 2. Effectively, preferred redemptions done at levels previously considered to be at par are now for GAAP purposes considered to be at a premium. 3. The premium is to be treated like a deemed dividend. 4. This is therefore a reduction in net income available to common shareholders and, according to near rates, a reduction of FFO. 5. Rules do not require restatement of 2Q03 results or recognition of change in 3Q03 results, but YTD results must reflect \$3.4m charge or \$0.07 per share. 4. Guidance: 1. 3Q03 results were \$0.01 above consensus, but FRT is not increasing FFO guidance. 1. This is due to anticipated increase in Santana

Row interest. 2. Unchanged guidance is before taking into account accounting change related to preferred stock redemption and impact of final settlement with insurer. 3. In 2004 FRT will have large pipeline of redevelopments underway, which will temporarily dilute earnings. 1. This will be offset by Santana Row's turn from dilutive to accretive and strong same-center growth. 4. Projected FFO per share will be in the range of \$2.72-2.76 for the full year. 1. This will represent 5-6% FFO per share growth. 5. FRT is close to final settlement with Santana Row insurer. 1. This should include amounts representing recovery of lost income as well as additional cost recovery. 2. Guidance excludes impact of this final settlement. 6. Within 60-90 days FRT anticipates updating 2003 and 2004 guidance.

S2. Acquisitions & Dispositions (J.B.) 1. Acquisitions and Dispositions Strategy: 1. Strategy has three key components. 1. FRT only buys in East and West Coast target markets. 1. Aim is to be regionally dominant to leverage tenant relationships and core competencies in areas where co. already does business. 2. FRT only buys shopping centers which have value-added returns with FRT's own capital. 1. Value-added means some combination of releasing, lease-ups, expansion or redevelopment opportunity. 3. FRT tries where possible to do off-market deals that are not broadly marketed. 2. Recent Acquisitions: 1. This year FRT has closed four transactions representing \$125m capital commitment to meet these objectives. 2. Two most recent acquisitions, Mercer Mall and Plaza del Mercado, were closed in October. 1. They are located in Philadelphia and Washington, D.C. metropolitan areas respectively. 2. These are the two markets in which FRT is most highly concentrated. 3. Both acquisitions, and Mt. Vernon Plaza acquired in 1Q03, were off-market transactions. 4. Mercer Mall has extensive redevelopment opportunities, including removing a former K-Mart store and adding a ShopRite supermarket. 1. Property is being expanded to create 55,000 sq. ft. of new tenant space. 2. Supermarket lease and entitlement to expansion were in place prior to closing. 5. Opportunity of Plaza del Mercado is to expand existing Giant Foodstore and release two outparcels with below-market rents and short remaining lease terms. 6. Redevelopment deals like Mt. Vernon, Mercer Mall and Plaza del Mercado are targeted at a minimum mid-10% range return upon stabilization. 3. Dispositions: 1. FRT has sold \$18m of stabilized, slow-growth, income-producing property so far this year at weighted average cap of 6.6%. 2. Also sold approx. \$11m of land and surplus property. 3. FRT has effectively recycled capital by disposing of slow-growth assets at low cap rates and has redeployed the capital into shopping centers with higher returns and growth potential. 4. Outlook: 1. Going forward, FRT expects disposition activity to slow somewhat. 2. Remainder of portfolio has strong projected property operating income growth, opportunities to accretively invest redevelopment capital or both. 3. In some cases FRT has leasing and other work to do at certain properties before they are ready for sale. 4. FRT will continue to pursue shopping center acquisitions with value-add return potential using FRT-owned capital. 5. Also moving forward with finding the right institutional partner to acquire more core-return oriented, grocery-anchored shopping centers. 6. Will expect institutional partner to invest approx. 75-80% of required equity and use moderate leverage to fund acquisition of community centers. 7. FRT will do this only in target markets where it already owns property.

S3. Portfolio Review (D.W.) 1. 3Q03 New Deals: 1. FRT exceeded internal and external expectations for 3Q03 in earnings, lease production and occupancy. 2. Retail leasing activity ratcheted up in 3Q03, as expected. 3. FRT signed 84 retail deals, covering 0.5m sq. ft. of space. 4. There continues to be pressure on rental rates for new leases and renewals, but retailers are making deals. 5. FRT has continued streak of executing a new or expanded grocery deal in the core portfolio for seven consecutive quarters since January 2003. 6. In 3Q03 FRT signed deal for new 74,000 sq. ft. Stop & Shop supermarket in Connecticut. 1. Will increase NOI at the center and improve small shop rents in coming years. 7. Other important deals included a new A.J. Wright store at Brunswick Shopping Center, a new 28,000 ft Steinmart at Eastgate in Chapel Hill, and a 15,000 sq. ft. Staples to replace Tower Records Bookstore at Willow Lawn in Richmond. 1. These deals allowed FRT to post comparable space lease rollover increases of 14% in the quarter. 8. Increase was reported on 73 comparable retail deals, covering 408,000 ft of space. 9. 95.2% are same-store occupancy, improved from 94.8% in 2Q03 and slightly below 95.5% last year. 10. On all-in basis, overall occupancy portfolio-wide is 93.9%, up from 93.1% in 2Q03. 2. Redevelopment Program:

1. FRT is working through approx. 20 projects that have stabilized or will stabilize this year. 2. Includes Congressional Apartments, which is over 90% leased, Lawrence Park and Ellisburg shopping centers. 3. Leesburg Plaza: 1. This new project has just been approved by investment committee. 2. Will stabilize in latter part of 2005. 3. Leesburg Plaza is 247,000 sq. ft. shopping center in Leesburg, Virginia. 4. K-Mart was closed at the center earlier this year, leaving an 88,000 sq. ft. hole. 5. FRT could have put in another box at an as-is basis, but this would not increase value of shopping center. 6. The demand for small shop and mini-anchors has led FRT's decision to demolish K-Mart box and replace it with 55,000 sq. ft. of food and specialty retail. 7. Will add up to three new, lucrative pads to site and gain better credit tenants. 8. FRT expects to invest approx. \$12m into center at incremental 12% return, improving merchandising and credit of center within 24 months. 9. Letters of intent have been negotiated with over half of GLA, with strong, recognizable tenants. 10. Old and new proposed site plans are available on FRT web site. 4. Redevelopment pipeline is full. 5. Redevelopment will add growth despite current vacancies. 3. Santana Row Update: 1. First shops opened approx. one year ago. 2. Progress has been good. 3. Residential: 1. The 255 Phase I units are stabilized, with 96% leased at a weighted average rent per foot of \$2.10. 2. Excellent success eliminating one-month free concession on renewals, which was 8% economic bump, and increasing rents 2% on top. 3. Small waiting list exists on several unit types. 4. FRT Investment Committee and Board have just approved capital outlay of nearly \$60m to be spent over the next two years. 5. Will be used to add 256 additional residential units, about 100 townhomes and the balance flat. 6. These will be built on concrete slab on top of Building 7, where the fire occurred. 7. FRT expects to earn north of \$10.5m on the incremental capital using current rents: \$2.15 on townhomes and \$2.25 on flats. 8. Cash on cash return would go down to 9.25% if actual rents were above \$1.95 or \$300 per month less and north of 12% if actual rents were \$2.47 or \$300 per month more. 9. Cap rate for existing comparable products in Bay area are in the 7% below range. 10. FRT believes it is getting a development premium that will compensate for the risk. 4. Retail: 1. Earlier this year FRT announced that it would turnkey Best Buy and Container Store buildings as part of a \$27m Phase II development project yielding 16%. 2. Co. expected to deliver in time for 2003 holiday season. 3. Container Store opened two weeks ago to strong sales. 4. Best Buy is set to open this weekend. 5. Total incremental costs are \$25m, yielding 18%. 6. Closeout on Phase I will come out at \$443m, below forecast of \$445m. 7. FRT expects to earn around 5% stabilized on the investment beginning at the end of 2004. 8. Silicon Valley economy has not shown signs of coming back soon. 9. In last 90 days, FRT has opened ten more stores, signed eight new leases and is 85% leased. 10. FRT is close on six more deals, which should put it at 90% by next quarterly report. 11. FRT is analyzing what is and is not working at the property, and is awaiting results from this holiday season to solidify views. 12. Some retailers won't make it and will leave holes to fill, while others are talking about expanding. 5. Other Developments: 1. Santana Row is quickly becoming a place to live, eat, shop and be entertained in the Valley. 2. FRT has just delivered a path site at the end of the street, Century Theaters, which will open next summer. 3. Valencia Hotel is now open. 4. Occupancy is low but improving. 5. Hotel's food and beverage operation is far exceeding goals. QUESTION AND ANSWER SUMMARY Q1. (David Fick, Legg Mason Wood Walker) Can you give us color on how the accounting will flow for the insurance settlements at Santana Row?

A. (Larry Finger) Our insurance covered three conceptual items. One is costs that were put in place. The others are items that were expensed in our income statement and rents that were lost either because of the Building 7 units being burnt down, or because the fire delayed the opening of retail spaces below, as well as concessions that had to be given to retailers to accommodate them for the impact of the fire. None of the latter items have been settled yet or paid off. But we do anticipate that they will be part of the final settlement. We are very close to that final settlement and those items will be accounted for in the period that they would have fallen. That means that some of them will be accounted for in 2003 and some of them in 2004. Until we have that final settlement, we don't have a handle on exactly where to guide you in that regard. So we've excluded it from our guidance. When we do have a handle on that, we will amend our guidance, and it will move the guidance for both 2003 and 2004

up, accordingly. Q2. (David Fick, Legg Mason Wood Walker) Is there any element on a basis reduction that we should also be thinking about, anticipating the settlement?

4/3,AB/37 (Item 4 from file: 20)
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32347754

Q3 2003 FRT Earnings Release Conference Call - Part 1

FAIR DISCLOSURE WIRE

November 04, 2003

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4675

OPERATOR: Good afternoon and welcome to the third quarter 2003 Federal Realty Investment Trust earnings conference call. All participants will be able to listen-only until the question-and-answer session of the call. This conference is being recorded. If you have any objections, you may disconnect at this time. I would like to introduce the conference leader, Mr. Andrew Blocher. Sir, you may begin. ANDREW BLOCHER, INVESTOR RELATIONS, FEDERAL REALTY INVESTMENT TRUST: Thank you. I'd like to thank our analysts, investors and employees for joining us this afternoon for Federal Realty's third quarter 2003 earnings conference call. Joining me on the call today are Don Wood, our President and CEO; Larry Finger, our CFO; and Jeff Berkes, our Chief Investment Officer, who will provide an update on our recent acquisition and disposition activities.

Our third quarter supplemental disclosure package provides a significant amount of valuable information with respect to the trust's operating and financial performance. The supplement is currently available on our website or contact me to request a copy.

4/3,AB/38 (Item 5 from file: 20)
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31641366

The gift of sight...

NOTTINGHAM EVENING POST

October 09, 2003

JOURNAL CODE: FNEP LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 816

People would walk past Don Jackson and he wouldn't see them.

He would **bump** into a wall not realising it was there. And he couldn't even knock a nail into a wall because his sight was so bad.

4/3,AB/39 (Item 6 from file: 20)
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30415790

Three Prominent Chicago Hospitals Accused of Liver Transplant Abuse Wait - List

Matt O'Connor

KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS - CHICAGO TRIBUNE - ILLINOI

July 29, 2003

JOURNAL CODE: KCTR LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 1169

Three of Chicago's most prestigious medical centers falsely made it appear that patients were near death in the late 1990s in order to move them to the top of the **waiting list** for liver transplants, federal and state authorities alleged Monday.

A surgeon and professor who blew the whistle on the alleged fraud said the dean of the University of Illinois College of Medicine told him that

was "the Chicago way" of doing business.

4/3,AB/40 (Item 7 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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26011031

Airlines Limit Incentives for Travelers Who Give Up Their Seats
Trebor Banstetter
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS - FORT WORTH STAR-TELEGRAM
November 13, 2002
JOURNAL CODE: KFWT LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 840

FORT WORTH--Travelers who give up their seats on overbooked flights in exchange for hefty free travel perks are finding that the deals aren't always as sweet these days.

American Airlines, which in the past offered free travel vouchers worth up to \$1,000 to passengers willing to give up their seats, are now limiting those deals to \$300 for most domestic flights, or \$500 on international routes. A few of the longest routes, to Hawaii, Alaska or abroad, are being capped at \$800, airline officials said.

4/3,AB/41 (Item 8 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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23310604

Erie Times-News, Pa., Personal Finance Column
Erica Erwin
KRTBN KNIGHT-RIDDER TRIBUNE BUSINESS NEWS (ERIE TIMES-NEWS - ERIE, PENNSYLVANIA)
June 10, 2002
JOURNAL CODE: KETN LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 552

NO SMALL FEAT TO ARRANGE VACATION ON THE CHEAP: After being gainfully employed for the past six months, I've come to a realization: I need a vacation.

Right after that realization comes another, more painful one -- about the only type of trip my checkbook can fund is an all-expenses-paid one.

4/3,AB/42 (Item 9 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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14728080

Lessons in life from the front line of the blackboard jungle
Story: Suzanne Leigh
WESTERN DAILY PRESS , WP Late City ed, p20
January 04, 2001
JOURNAL CODE: FWDP LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 929

THE staffing crisis facing West schools has put the working conditions of teachers under the spotlight.

Overwork, poor pay and some of the highest stress levels of any profession all work together to deter applicants, say teachers' representatives.

4/3,AB/43 (Item 10 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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10881111

Savouring memory in corridors of power

CANBERRA TIMES , CTM ed, p11

May 06, 2000

JOURNAL CODE: WCTS LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 46643

CONJURING up a sense of place must entail talking about the feelings which that sense evokes of fading memories, lost time, old friends, growing up or vanished emotions. Such a sense might be embedded in a particular smell or entrenched in a specific angle of view. Proust's madeleines illustrate the point, as does the first sight of Sydney Harbour when coming home from overseas, autumn leaves at the Cotter, the return of crocuses or the cherished mixture of family flavours in a Christmas fruit cake. By contrast, in the Old Parliament House, every nook and cranny of the building embodies the sense of place. Savouring that sense fully might be a treat reserved only for true believers (which, in this context, might be a euphemism for prematurely old people). You need to know where to look for things, which bits to associate with which events, in which corners to recall a bad hangover, a bad insult or a bad defeat. Even for newcomers, Old Parliament House is wonderfully accessible and evocative. The building is possibly the only place in Australia to have been accorded a dignified retirement: not jazzed up (it is not the Queen Victoria Building), not awkwardly adapted for quite discordant purposes (it is not Salamanca Place or St George's Terrace) and not permitted to rot and wither away into obscurity (it is not a woolshed or country cinema). The Prime Minister's bathroom still possesses its daggy, '70s fixtures, the trees gracing the courtyard outside the old non-members' bar are as luxuriously shady as ever (although the biggest tree is gone), and many of the old cubbyholes for senior staff are preserved as they were (that is, still with no hint of light, warmth, comfort or air intruding into the work space). The first impression for visitors, the first element in the sense of place, may be the sheer homeliness of the building. That sensation is not unique, among either the corridors or the cornices of power. The White House is a relatively modest piece of architecture, given poise and perspective only by its grounds. The gateway to the Elysee Palace opens on to a far more engaging vista, the ostentatiously fashionable end of a busy shopping street. The British Parliament would be nothing much without its extravagantly beautiful clock. The shabby, seedy charms of homeliness were never quite enough to make the Old Parliament House truly feel like home. That is true even for people like me, who come from one of those families which put the fun back into dysfunctional. Old Parliament House necessarily substituted for home for those who never had the time or inclination to shop, cook or find a drink for themselves. It also sometimes had to impersonate a home for those who worked the ludicrously long hours demanded in the place. I worked in Old Parliament House from about eight in the morning until midnight most days for four years; the two occasions when I self-consciously went home at tea time, I spent the next days tidying up abnormally bad disasters that had occurred in my absence. A friend of mine used to claim jocularly that any oxygen in the air-conditioning had been replaced by cocaine, so that one big whiff first thing in the morning would set you up for another interminable day. The trick the real sense of place was that there was genuinely nowhere else where any of us would rather have been. Old Parliament House was deeply addictive and seductive. I spent two years in Israel, and more than two years afterwards missing the buzz and fizz that were constantly in the air there. At the end of a work day, the Old Parliament House similarly ran on adrenalin, nerves, guts and memory, much like a footy team in the last quarter. Everyone always knew everything that was going on; geography and logistics precluded anyone from making a serious attempt to keep a secret. It is hard now to tag specific, grand events in our national life to spots in the Old Parliament House. You could walk into King's Hall and imagine a ball being interrupted so that Bob Menzies could announce the premature death of Ben Chifley. You could walk up the steps to the building and recall the proclamation there of the dismissal of the Whitlam Government although the actual, historical steps (I seem to remember) have been renovated. You could hear the echoes of ghosts in the House of Representatives chamber, enacting that odd, old parliamentary version of theatre, one built up from a weird, idiosyncratic blend of melodrama, tragedy, farce, black comedy, theatre of the absurd, grand rhetoric and high drama. As is always and everywhere true, grog was a

lubricator and an equaliser. So was swearing. Apart from two-up games on Anzac Day or building sites, Old Parliament House may have been the last place that genuinely encouraged unrestrained, unabated swearing. As part of the shared knowledge in the building, everyone invariably knew where a party was going on. The place was so small the sounds of corks popping and ring-tops pulled and of more swearing than normal would have been hard to disguise. Most parties seemed to be run on a free-for-all, coming-ready-or-not basis anyway. If no party had been organised, there was always the refuge of the non-members' bar, by no means confined to non-parliamentarians, where drinking, gossiping, swearing and arguing spilled out from the bar to the flagstones under that beautiful, courtyard tree. It is, however, easy to exaggerate the role of drink in the Old Parliament House, and to diminish the past occupants by doing so. After fracturing my skull, I went for six full (or, rather, dry) months without having a drink. The mechanics of the place did not change, no new truths became evident, I was just a bit more boring than usual. You did not need a drink to be excited by the work or, conversely, daunted by the job in hand. No-one running the place could afford not to be in top form. The work of government was intrinsically sobering stuff. You associate a sense of place with places where you learned things. Old Parliament House provided the platonic form of on-the-job training. You could hope to learn (on a truly bad day) that tomorrow really was another day. You could try to learn most critically how decisions were made. You could learn how to do a job with too many balls in the air at the same time, and far too many of them just beyond your reach. ALL THOSE lessons were so much tougher for a Member of Parliament, let alone for a Minister. Compared with most other jobs, the range of disparate demands on these people in any one day was greater, and the penalties for failure greater still. Their sense of place within the Old Parliament House would therefore be quite different from others'. Few ex-members have written much about the essence of the place itself. Fred Daly used to talk about incidents in the chamber, while Barry Cohen's anecdotes touched upon the personalities who inhabited the building. There is more to be recalled, and perhaps it needs to be actually said, through oral history, perhaps by the driest and funniest of raconteurs in the Old Parliament House, Lionel Bowen. I went back this week to test my memories (glowing but growing misty) against the actual building. Unlike the places of childhood, the Old Parliament House was not smaller than I remembered; I had always known how small it was, claustrophobic for those who did not like the place, cosy for those who did. Many of the cubbyholes for ministerial staff were intact, all so tiny the staff members needed to practise synchronised breathing. The peep-hole into the Prime Minister's office is not only still there, it is fitted out with a set of steps, so aspiring politicians in primary school can peer into the inner sanctum. More intimately, the passages are still strewn with those same aged green sofas and arm chairs, the arms cracked with use, the cushions softened by generations of bums, the leather itself the innocent repository of dozens of secrets, romances and rumours. The imperious portraits of former prime ministers in King's Hall are now juxtaposed with the collection in the National Portrait Gallery, and, at the moment, with a first-rate photographic exhibition, Mirror With a Memory. They do not jar next to each other. Paul Hasluck's intelligent, touching account of the King's Hall pictures (to be found in The Chance of Politics, Text Publishing, 1997) could be extended to appraise a wider range of Australian talent: Judy Davis **bumping** up against George Reid, Patrick White offset against Billy Hughes. Best of all, the passage between King's Hall and the old Prime Minister's office has been given its own title, with a grand label reading 'Corridors of Power' stuck over the door. I have told this story before, but should give the last word to a deceased former minister and connoisseur of the old house. I mentioned to him once my view that the corridor in question was the most interesting in all Australia, running as it did from the Deputy Prime Minister's office to the private entrance to the House, to the Government caucus room to the Cabinet suite and finally on to the Prime Minister's office. How familiar was I, he drolly asked, with the corridor between the stage door and the dressing rooms at the Pink Pussycat night club?

To mark the 73rd anniversary of the opening of Old Parliament House there will be a day of celebration and entertainment tomorrow, 9am-5pm. Entry is free. (Endstory) (Story #10456) <Pub Date=6/5/00 /- / Part=C /Page= 11/Edition=CTS > (HH)St Pats out to check slide against Valleys

(BB)By Geoff Thomson

4/3,AB/44 (Item 11 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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05536168

How to work it when the clock strikes 2000: Apart from bonuses paid in key industries the millennium looks like a flop. Phillip Inman reports

PHILLIP INMAN
GUARDIAN, p002
May 29, 1999

JOURNAL CODE: FGDN LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1688

The festivities that prime minister Tony Blair told us would break out across the country this New Year's Eve, with their apex at the Dome in Greenwich, are rapidly turning into a washout.

ervous jitters about the possible effects of the millennium computer bug and the widespread resistance of the general public to spending over the odds for a meal out, let alone going to a show or swinging party, are putting something of a dampener on the whole affair.

4/3,AB/45 (Item 12 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

03965725

Balanced approach is key to top returns

SUNDAY TIMES (UNITED KINGDOM)

January 10, 1999

JOURNAL CODE: FSTM LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 1078

Diana Wright looks at four elements that savers should combine to fashion a portfolio to reap the best cash harvest

FALLING interest rates may be good news for borrowers, but for those who rely on their investments to provide a decent income, they have taken a grave toll. And with rates predicted to fall further this year, good income portfolios will have their work cut out.

4/3,AB/46 (Item 1 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

0017308487 SUPPLIER NUMBER: 120780791 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Moving on up: a look at several titles currently flying high. (children's books)

Maughan, Shannon

Publishers Weekly, 251, 32, 124(3)

August 9, 2004

ISSN: 0000-0019 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2606 LINE COUNT: 00193

4/3,AB/47 (Item 2 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

0017138796 SUPPLIER NUMBER: 118357427 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Taking initiative on training; Providers push expansion of nurse education. (Workforce Report 2004) (United Medical Center)

Becker, Cinda

Modern Healthcare, 34, 24, 26

June 14, 2004

ISSN: 0160-7480

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 1554

LINE COUNT: 00122

4/3,AB/48 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

16676017 SUPPLIER NUMBER: 111508714 (USE FORMAT 7 OR 9 FOR FULL TEXT)
)

The integration of the corporate bond and commercial loan markets *.

Lumpkin, Stephen A.

Financial Market Trends, 85, 51(34)

Oct, 2003

ISSN: 0378-651X

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 16073

LINE COUNT: 01313

4/3,AB/49 (Item 4 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

16224838 SUPPLIER NUMBER: 107276556 (USE FORMAT 7 OR 9 FOR FULL TEXT)
)

Soft-loading system not hard decision for hospital.(power generation)

Diesel Progress North American Edition, 69, 8, 14(2)

August, 2003

ISSN: 1091-370X

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 1370

LINE COUNT: 00106

4/3,AB/50 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

15310061 SUPPLIER NUMBER: 95765007 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Getting bumped won't get you far. (Perk Cuts).

Banstetter, Trebor

National Post, 5, 30, PT3(1)

Nov 30, 2002

ISSN: 1493-4779

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 870

LINE COUNT: 00071

4/3,AB/51 (Item 6 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

14655815 SUPPLIER NUMBER: 86052781 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Heating & Cooling products. (Product Knowledge Handbook 2002).

Do-It-Yourself Retailing, 182, 5, 191(9)

May, 2002

ISSN: 0889-2989

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 10923

LINE COUNT: 00865

4/3,AB/52 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

14554472 SUPPLIER NUMBER: 85411383 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Freight expectations: Freight transportation companies have moved slowly to keep up with modern business practices. Risk and revenue management could provide the boost the industry needs.

Pompeo, Lucia; Sapountzis, Ted

McKinsey Quarterly, 90(10)

Spring, 2002

ISSN: 0047-5394

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 3625 LINE COUNT: 00292

4/3,AB/53 (Item 8 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

13842472 SUPPLIER NUMBER: 78362882 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Flash Memory Takes Over.
Weiss, Ray
Electronic Design, 49, 17, 56
August 20, 2001
ISSN: 0013-4872 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 3024 LINE COUNT: 00237

4/3,AB/54 (Item 9 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

13616922 SUPPLIER NUMBER: 76548996 (USE FORMAT 7 OR 9 FOR FULL TEXT)
SRAM surrogate supports nonstandard interface.(Toshiba's TC-51W3216) (Product Announcement)
Dipert, Brian
EDN, 46, 14, 28
June 21, 2001
DOCUMENT TYPE: Product Announcement ISSN: 0012-7515 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 470 LINE COUNT: 00039

4/3,AB/55 (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

12669138 SUPPLIER NUMBER: 65909144 (USE FORMAT 7 OR 9 FOR FULL TEXT)
PR Newswire High Technology Summary (Part 2) Tuesday, October 10, 2000.
PR Newswire, NA
Oct 10, 2000
LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 4590 LINE COUNT: 00419

4/3,AB/56 (Item 11 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

12393359 SUPPLIER NUMBER: 63609699 (USE FORMAT 7 OR 9 FOR FULL TEXT)
HEATING & COOLING PRODUCTS.
Do-It-Yourself Retailing, 178, 5, 163
May, 2000
ISSN: 0889-2989 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 10469 LINE COUNT: 00819

4/3,AB/57 (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

12113998 SUPPLIER NUMBER: 59411514 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Bluetooth Creates Personal Wireless Network.(universal wireless interface between PCs, electronic devices) (Industry Trend or Event)
Diefendorff, Keith
Microprocessor Report, 12, 7, 22
June 1, 1998
ISSN: 0899-9341 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 3585 LINE COUNT: 00287

4/3,AB/58 (Item 13 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

11628774 SUPPLIER NUMBER: 58398143 (USE FORMAT 7 OR 9 FOR FULL TEXT)
hot products 1999. (Buyers Guide)
EDN, 44, 25, 87
Dec 9, 1999
DOCUMENT TYPE: Buyers Guide ISSN: 0012-7515 LANGUAGE: English
RECORD TYPE: Fulltext
WORD COUNT: 15941 LINE COUNT: 01277

4/3,AB/59 (Item 14 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

11250847 SUPPLIER NUMBER: 55397111 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Buyer beware. (long-term care insurance)
Bergstrom, Richard J.
Journal of Accountancy, 188, 2, 27
August, 1999
ISSN: 0021-8448 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 4621 LINE COUNT: 00393

4/3,AB/60 (Item 15 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10664791 SUPPLIER NUMBER: 21267636 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Working the private equity circuit. (explanation of venture capital funding) (includes directory of resources) (Financing Your Business)
Korn, Donald Jay
Black Enterprise, v29, n4, p89(5)
Nov, 1998
ISSN: 0006-4165 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3079 LINE COUNT: 00248

ABSTRACT: Private equity investors, also called venture capitalists, provide funding for various stages of business development, including the seed stage, early stage, expansion and acquisition. The investors recover than money by public offerings, buyouts or refinancings.

4/3,AB/61 (Item 16 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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10166237 SUPPLIER NUMBER: 20217858 (USE FORMAT 7 OR 9 FOR FULL TEXT)
New cycle proportionality factor eases PFM converter design. (Pulse Frequency Modulation)
Phillips, Darryl
Electronic Design, v45, n23, p89(6)
Oct 23, 1997
ISSN: 0013-4872 LANGUAGE: English RECORD TYPE: Fulltext; Abstract
WORD COUNT: 3248 LINE COUNT: 00278

ABSTRACT: The circuit design for a new cycle proportionality factor that eases the Pulse Frequency Modulation (PFM) converter was proposed. The utilization of such parameters presented in the design provides the basis of a method that can be applied to any one-shot sequenced PFM or autotransformer boost converter. However, some PFM controllers are already suitable for flyback operations. A stable operation can in turn lead to low-cost transformers with various applications.

4/3,AB/62 (Item 17 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB

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09922474 SUPPLIER NUMBER: 20048086 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The unfriendlier skies: flying this holiday season? You're in for a grumpier ride. (what people who fly coach will possibly encounter) (Brief Article)

Loftus, Margaret

U.S. News & World Report, v123, n23, p82(1)

Dec 15, 1997

DOCUMENT TYPE: Brief Article

ISSN: 0041-5537

LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 655 LINE COUNT: 00051

4/3,AB/63 (Item 18 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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09272462 SUPPLIER NUMBER: 18981826 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Readin' 'ritin' & ratatouille: retailers moving to the head of the class by offering cooking classes to consumers.(supermarkets)

Robertiello, Jack

Supermarket News, v46, n53, p13(2)

Dec 30, 1996

ISSN: 0039-5803

LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 1628 LINE COUNT: 00129

ABSTRACT: A growing number of supermarket chains are complementing their home-meal replacement programs by providing customers who wish to continue cooking at home with in-store cooking classes. Some stores, such as Diebergs Markets, have hired in-store home economists to give classes on healthier cooking and meal preparation. Others such as Byerly's and Rice Epicurean Markets tap into high-profile chef tours to expand their customers' cooking proficiency.

4/3,AB/64 (Item 19 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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08918628 SUPPLIER NUMBER: 18413773 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Heating & cooling.(1996 Product Knowledge Handbook)

Do-It-Yourself Retailing, v170, n5, p73(10)

May, 1996

ISSN: 0889-2989

LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 10411 LINE COUNT: 00818

ABSTRACT: A product knowledge handbook is presented to help train and inform hardware store employees concerning heating and cooling products such as fireplaces, heaters and air conditioners. Energy efficiency is a critical element among consumers when it comes to heating and cooling products. Employees must be taught the energy-efficient ratings of these products. Gas log systems are becoming popular among customers due to their convenience and energy efficiency. Retailers should be knowledgeable of their product and local, state or federal regulations.

4/3,AB/65 (Item 20 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

08739716 SUPPLIER NUMBER: 18322927 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Gaining at the gate. (airline gate agents)

Edelstein, Loren G.

Meetings & Conventions, v31, n4, p38(1)

April 1, 1996

ISSN: 0025-8652

LANGUAGE: English

RECORD TYPE: Fulltext; Abstract

WORD COUNT: 826 LINE COUNT: 00066

ABSTRACT: Airline gate agents can provide extra benefits to travellers at their discretion. They can upgrade passengers for free or offer free tickets when flights are overbooked. Airline gate agents can also help travellers change their assigned seats and waive fees for itinerary changes. Depending on how generous they can be, airline gate tickets may also offer free drink and headset coupons.

4/3,AB/66 (Item 21 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB
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08601535 SUPPLIER NUMBER: 18189599 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Operating services. (tunneling)

Pearse, Geoff

World Tunnelling and Subsurface Excavation, v9, n1, p29(7)

Feb, 1996

ISSN: 0956-8700 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 4349 LINE COUNT: 00355

4/3,AB/67 (Item 22 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

08436257 SUPPLIER NUMBER: 17874979 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Power a multi-faceted issue. (electric power protection for computers)

Johnson, Ian

Computer Dealer News, v11, n26, p33(1)

Dec 27, 1995

ISSN: 1184-2369 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1277 LINE COUNT: 00102

4/3,AB/68 (Item 23 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

08291188 SUPPLIER NUMBER: 17745016 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Anaheim's water treatment plant - maximum flexibility in minimum space.

(Anaheim, California)

Pai, Isaac; Cook, Phillip

Public Works, v126, n12, p54(3)

Nov, 1995

ISSN: 0033-3840 LANGUAGE: English RECORD TYPE: Fulltext; Abstract

WORD COUNT: 2883 LINE COUNT: 00241

ABSTRACT: The city government of Anaheim, CA, is currently modernizing the 15-mgd Lenain Water Treatment Plant (LTP) to ensure compliance with future regulatory requirements. Constructed in 1969, the LTP facility has served some 13,000 people well over the years but increasingly complex water treatment regulations and the need to replace old and obsolescent equipment prompted city officials to initiate the upgrade project.

4/3,AB/69 (Item 24 from file: 148)

DIALOG(R) File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

08124425 SUPPLIER NUMBER: 17389671 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Plastics technology: manufacturing handbook & buyers' guide 1995/96. (Buyers Guide)

Plastics Technology, v41, n8, pCOV(941)

August, 1995

DOCUMENT TYPE: Buyers Guide ISSN: 0032-1257 LANGUAGE: English

RECORD TYPE: Fulltext

WORD COUNT: 174436 LINE COUNT: 15187

4/3,AB/70 (Item 25 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

07949404 SUPPLIER NUMBER: 15272774 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Team Zebra: How 1,500 Partners Revitalized Eastman Kodak's Black and White
Film-Making Flow. (book reviews)**
Hitchner, Earle
National Productivity Review, v13, n2, p303(6)
Spring, 1994
DOCUMENT TYPE: Review ISSN: 0277-8556 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 2822 LINE COUNT: 00225

4/3,AB/71 (Item 26 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

07268772 SUPPLIER NUMBER: 15474955 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Heating and cooling. (includes related articles) (1994 Product Knowledge
Handbook)**
Do-It-Yourself Retailing, v166, n5, p168(9)
May, 1994
ISSN: 0889-2989 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 9407 LINE COUNT: 00737

ABSTRACT: Manufacturers of heating and cooling equipment have introduced new safety accessories that protect retailers from a variety of liability concerns. In addition, many laws are being passed that have a notable impact on safety and pollution regulation. A comprehensive discussion on heat-generating devices and cooling equipment is presented. Products discussed include wood-burning stoves, fireplaces, stove accessories, humidifiers, air conditioners, fans and air cleaning devices.

4/3,AB/72 (Item 27 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

07224911 SUPPLIER NUMBER: 15272776 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Empowered employees earn their stripes. (Eastman-Kodak Co. Black and White
Film Manufacturing Div.)**
Hitchner, Earle
National Productivity Review, v13, n2, p303(6)
Spring, 1994
ISSN: 0277-8556 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 2830 LINE COUNT: 00221

ABSTRACT: Eastman-Kodak Co's Black and White Film Manufacturing Div created the Team Zebra in 1989 to improve the division's productivity, quality, performance and organizational efficiency. It was in 1989 that Eastman-Kodak turned out what was perhaps the worst performance in its history, including an 85% drop in 2nd qtr earnings which triggered a sell-off of the company's stock on Wall Street. The Team Zebra approach worked because it was a genuine employee empowerment program in which all 1,500 employees behaved as company partners. On their own and without fear of sanctions, employees created innovative solutions to workflow interruptions.

4/3,AB/73 (Item 28 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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05849440 SUPPLIER NUMBER: 12117160 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**International banking/update '92. (includes related article) (International
Business Infofile: International Banking/92)**
International Business, v5, n3, p91(4)

March, 1992
ISSN: 1060-4073 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 4174 LINE COUNT: 00337

4/3,AB/74 (Item 29 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

05540544 SUPPLIER NUMBER: 11596171 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Music & sound products (Buyers Guide)
Music Trades, v139, n10, pS20(259)
Nov, 1991
DOCUMENT TYPE: Buyers Guide ISSN: 0027-4488 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 99010 LINE COUNT: 08464

4/3,AB/75 (Item 30 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

04889374 SUPPLIER NUMBER: 08969732 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Highlight preview. (Pack Expo 90)
Canadian Packaging, v43, n9, p35(10)
Sept, 1990
ISSN: 0008-4654 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 7069 LINE COUNT: 00606

4/3,AB/76 (Item 31 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

04628693 SUPPLIER NUMBER: 09250468 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Pampa heads north.
Gainza, Maxi
Flight International, v137, n4206, p26(3)
March 7, 1990
ISSN: 0015-3710 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 2748 LINE COUNT: 00209

4/3,AB/77 (Item 32 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

04605058 SUPPLIER NUMBER: 08604300 (USE FORMAT 7 OR 9 FOR FULL TEXT)
A sociocultural analysis of a midwestern American flea market.
Sherry, John F., Jr.
Journal of Consumer Research, v17, n1, p13(20)
June, 1990
ISSN: 0093-5301 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 13674 LINE COUNT: 01117

ABSTRACT: The ethnographic case study presented in this article illustrates the institutional complexity and sociocultural significance of a midwestern American flea market. A conception of marketplace structure and function that incorporates informal and festive dimensions of consumer behavior is advanced. The article explores the relationship of primary and secondary economic activity. Buyer and seller behavior, marketplace ambience, the social embeddedness of consumption, and experiential aspects of consumption are considered at length. (Reprinted by permission of the publisher.)

4/3,AB/78 (Item 33 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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04578490 SUPPLIER NUMBER: 08988259 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The business travel survival guide. (includes related articles rating aspects of airline service) (The Inc. Life magazine supplement)
Stein, Harry; Barron, Susan; Blount, Roy, Jr.
Inc., v12, n5, p34S(8)
May, 1990
ISSN: 0162-8968 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 3673 LINE COUNT: 00267

4/3,AB/79 (Item 34 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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04561351 SUPPLIER NUMBER: 08879827 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Bumped off at the airport: how to avoid being stranded when the plane is overbooked. (News You Can Use)
Popkin, James
U.S. News & World Report, v108, n15, p54(3)
April 16, 1990
CODEN: XNWRA ISSN: 0041-5537 LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT
WORD COUNT: 1457 LINE COUNT: 00110

4/3,AB/80 (Item 35 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
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04500383 SUPPLIER NUMBER: 08068606 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The new age of radio. (direct response radio marketing campaigns) (Media Management)
Medinger, Dee
Direct Marketing, v52, n9, p56(4)
Jan, 1990
ISSN: 0012-3188 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 3047 LINE COUNT: 00233

ABSTRACT: Radio may be a logical alternative to cable TV for direct response advertising campaigns because it is not seasonal, and it is less expensive. In addition, it reaches a more diverse audience than TV. The four primary ways to buy radio time are: local spot buys; regional radio networks; national networks; and public radio sponsorships. Most rates are negotiable and establishing a good relationship with radio representatives is essential to negotiating a good deal. Important considerations for direct marketers placing advertisements on radio include: the size of the station's market; audience demographics; and the delivery to persons per average quarter hour.

4/3,AB/81 (Item 36 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

03929893 SUPPLIER NUMBER: 07444772 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The world economy, ten years from today. (20 Years: A Special 20th Anniversary Supplement)
Euromoney, pSS3(133)
June, 1989
ISSN: 0014-2433 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 70688 LINE COUNT: 06272

ABSTRACT: Forecasts for the world economy and international finance for 1989-1999 are presented. Predictions include: Tokyo will become the base of the Euromarkets; the Moscow Stock Exchange will reopen; a world class bank will open in Italy; and corporate leverage will increase even more. A profile of ten leaders of Japanese securities houses and banks is provided, with forecasts for Japan's future role in world finance. A Euromoney

'scrapbook' present highlights from the past 20 years.

4/3,AB/82 (Item 37 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

03864450 SUPPLIER NUMBER: 06885630 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The year's 25 most fascinating business people.
Colvin, Geoffrey; Saporito, Bill; Leinster, Colin; Farnham, Alan; Perry,
Nancy J.; Tully, Shawn; Sellers, Patricia; Dowd, Ann Reilly; Kirkland,
Richard, Jr.; Newport, John Paul, Jr.; Kirsch, Sandra L.; Kupfer, Andrew;
Huey, John; Nasar, Sylvia; Henkoff, Ronald; Solo, Sally
Fortune, v119, n1, p32(20)
Jan 2, 1989
DOCUMENT TYPE: biography ISSN: 0015-8259 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT
WORD COUNT: 12293 LINE COUNT: 00946

4/3,AB/83 (Item 38 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

03484604 SUPPLIER NUMBER: 06472641 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Wheels for fun, family and business. (Special Advertising Section)
Inc., v10, n4, p22(9)
April, 1988
ISSN: 0162-8968 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 5743 LINE COUNT: 00438

4/3,AB/84 (Item 39 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

02975277 SUPPLIER NUMBER: 04513697 (USE FORMAT 7 OR 9 FOR FULL TEXT)
**Matrix, Broadway Video, LRP and other facilities honored for On-Line work;
help bring art and business closer.**
Thomson, Patricia
Back Stage, v27, p24(3)
Oct 31, 1986
ISSN: 0005-3635 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 3095 LINE COUNT: 00238

4/3,AB/85 (Item 40 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

02968093 SUPPLIER NUMBER: 04327778 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Bill of rights for airline passengers. (techniques for air travelers)
Maynard, Micheline; Work, Clemens P.
U.S. News & World Report, v101, p48(1)
Aug 11, 1986
ISSN: 0041-5537 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
WORD COUNT: 1021 LINE COUNT: 00078

4/3,AB/86 (Item 41 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2004 The Gale Group. All rts. reserv.

02472272 SUPPLIER NUMBER: 04075063 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Top stories month to month. (Travel market Yearbook, 1986)
Moriarty, Susan
Travel Weekly, v44, p12(7)
Dec 31, 1985
ISSN: 0041-2082 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 7419 LINE COUNT: 00611

4/3,AB/87 (Item 1 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

02364804 SUPPLIER NUMBER: 58736675 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Should Old Acquaintance Be Forgotten?(Y2K issues)(Industry Trend or Event)
Ericson, Glenn
MIDRANGE Systems, 12, 18, 45
Dec 13, 1999
ISSN: 1041-8237 LANGUAGE: English RECORD TYPE: Fulltext
WORD COUNT: 932 LINE COUNT: 00074

4/3,AB/88 (Item 2 from file: 275)
DIALOG(R)File 275:Gale Group Computer DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

01699144 SUPPLIER NUMBER: 16210008 (USE FORMAT 7 OR 9 FOR FULL TEXT)
One on one. (interview with Rosenbluth International Inc vice president of IT David Miller) (Interview)
Kador, John
MIDRANGE Systems, v7, n14, p38(1)
July 29, 1994
DOCUMENT TYPE: Interview ISSN: 1041-8237 LANGUAGE: ENGLISH
RECORD TYPE: FULLTEXT; ABSTRACT
WORD COUNT: 1665 LINE COUNT: 00127

ABSTRACT: Rosenbluth International Inc VP of IT David Miller is responsible for domestic and global IT strategy at one of the largest travel management companies in the US. Miller sees deregulation as responsible for airlines losing more money in the past two or three years than they made in the entire history of the industry. The airlines have reduced service and shortened the amount of time an airplane is on the ground to control their losses. Rosenbluth's customers are corporate business clients. IT is essential for controlling costs and Miller attempts to anticipate the needs of customers and provide data that provides the customer with the best value. All price options are listed in a database, as compared with Computerized Reservation Systems (CRS) that are organized on a transaction basis to provide availability information, but not the best price. Dial-up services are available to customers who want to make their own travel arrangements.

4/3,AB/89 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2004 Financial Times Ltd. All rts. reserv.

0003520210 B06LBBAABUFT
Euronotes and Credits: Stunning Terms For Renfe On Six-Year Loan Facility
PETER MONTAGNON
Financial Times, P 21
Monday, December 1, 1986
DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
Word Count: 906

4/3,AB/90 (Item 1 from file: 613)
DIALOG(R)File 613:PR Newswire
(c) 2004 PR Newswire Association Inc. All rts. reserv.

00433416 20001010HSCPR2
PR Newswire High Technology Summary (Part 2) Tuesday, October 10, 2000
PR Newswire
Tuesday, October 10, 2000 17:12 EDT
JOURNAL CODE: PR LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT
DOCUMENT TYPE: NEWSWIRE

WORD COUNT: 4,565

4/3,AB/91 (Item 1 from file: 621)
DIALOG(R)File 621:Gale Group New Prod.Annou.(R)
(c) 2004 The Gale Group. All rts. reserv.

02676897 Supplier Number: 65909144
PR Newswire High Technology Summary (Part 2) Tuesday, October 10, 2000.
PR Newswire, pNA
Oct 10, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 4515

4/3,AB/92 (Item 1 from file: 623)
DIALOG(R)File 623:Business Week
(c) 2004 The McGraw-Hill Companies Inc. All rts. reserv.

00744643
NOKIA: Can CEO Ollila keep the cellular superstar flying high?
By Stephen Baker in Helsinki, with Roger O. Crockett in Chicago and Neil
Gross in New York

Business Week, Number 3590, Pg 54
August 10, 1998
JOURNAL CODE: BW
SECTION HEADING: Cover Story ISSN: 0007-7135
WORD COUNT: 3,290

4/3,AB/93 (Item 2 from file: 623)
DIALOG(R)File 623:Business Week
(c) 2004 The McGraw-Hill Companies Inc. All rts. reserv.

0725728
WHERE THERE'S A WILL, THERE ARE MISTAKES
EDITED BY AMY DUNKIN

Grace Weinstein
Business Week, Number 3457, Pg 114E2
January 8, 1996
JOURNAL CODE: BW
SECTION HEADING: Personal Business: PLANNING ISSN: 0007-7135
WORD COUNT: 1,893

4/3,AB/94 (Item 1 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

01372748
**Socata TBM 700C2: Third-generation pressurized single-engine turboprop
offers more range/payload flexibility, improved systems and FL 310
certification.**
By Fred George
Business & Commercial Aviation, Vol. 93, No. 3, Pg 74
September, 2003
JOURNAL CODE: BCA
SECTION HEADING: Analysis ISSN: 0191-4642
WORD COUNT: 2,755

4/3,AB/95 (Item 2 from file: 624)
DIALOG(R)File 624:McGraw-Hill Publications
(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

01010153

**Cessna Citation Excel: Midsize cabin comfort, light-jet runway distances
and class-leading climb performance.**

By Fred George

Business & Commercial Aviation, Vol. 84, No. 3, Pg 56

March, 1999

JOURNAL CODE: BCA

SECTION HEADING: Analysis ISSN: 0191-4642

WORD COUNT: 4,973

4/3,AB/96 (Item 3 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

00952832

NOKIA: Can CEO Ollila keep the cellular superstar flying high?

By Stephen Baker in Helsinki, with Roger O. Crockett in Chicago and Neil
Gross in New York

Business Week, Number 3590, Pg 54

August 10, 1998

JOURNAL CODE: BW

SECTION HEADING: Cover Story ISSN: 0007-7135

WORD COUNT: 3,290

4/3,AB/97 (Item 4 from file: 624)

DIALOG(R)File 624:McGraw-Hill Publications

(c) 2004 McGraw-Hill Co. Inc. All rts. reserv.

0725728

WHERE THERE'S A WILL, THERE ARE MISTAKES

EDITED BY AMY DUNKIN

Grace Weinstein

Business Week, Number 3457, Pg 114E2

January 8, 1996

JOURNAL CODE: BW

SECTION HEADING: Personal Business: PLANNING ISSN: 0007-7135

WORD COUNT: 1,893

4/3,AB/98 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

05707761 Supplier Number: 112219742

REGIONAL ECONOMIES DELIVER MIXED, MODERATE-TO-POOR RESULTS.

NotiCen: Central American & Caribbean Affairs, p0

Jan 15, 2004

Language: English Record Type: Fulltext

Document Type: Newsletter; General

Word Count: 2307

4/3,AB/99 (Item 2 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)

(c) 2004 The Gale Group. All rts. reserv.

05522618 Supplier Number: 98588326

NAB preview.

Broadcast Engineering, v45, n3, pNA

March 1, 2003

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 13836

4/3,AB/100 (Item 3 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

05125355 Supplier Number: 77434486
LEXICON SIGNATURE 284.
Blackett, Matt
Electronic Musician, v15, n5, p146
May, 1999
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 2059

4/3,AB/101 (Item 4 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

04667470 Supplier Number: 60048601
EXECUTIVE SUMMARY.
SMT Trends, p1
August 21, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 25731

4/3,AB/102 (Item 5 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

04573866 Supplier Number: 59411514
Bluetooth Creates Personal Wireless Network.(universal wireless interface between PCs, electronic devices) (Industry Trend or Event)
Diefendorff, Keith
Microprocessor Report, v12, n7, p22
June 1, 1998
Language: English Record Type: Fulltext
Document Type: Newsletter; Trade
Word Count: 3309

4/3,AB/103 (Item 6 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2004 The Gale Group. All rts. reserv.

04171146 Supplier Number: 54620564
DTV Marketplace.
Broadcast Engineering, pNA
March, 1999
Language: English Record Type: Fulltext
Document Type: Magazine/Journal; Newsletter; Trade
Word Count: 13129

4/3,AB/104 (Item 1 from file: 475)
DIALOG(R)File 475:Wall Street Journal Abs
(c) 2004 The New York Times. All rts. reserv.

01080431 NYT Sequence Number: 019085760416
CAB outlines plans for another investigation of airlines' bumping reserved passengers off flights. Requires airlines to submit detailed reports on frequency of practice. Investigation follows increased use of practice by airlines. Airlines argue bumping is necessary to compensate for passengers who make reservations but do not show up. Number of passengers bumped rose to 102,000 in year ending June 30 '75, up from 94,000 in '74. In related action CAB will not adopt standby cash penalty plan for customers who do not show up. Ralph Nader's bumping suit against Allegheny Airlines still pending (S).)
Wall Street Journal, Col. 6, Pg. 13

Friday April 16 1976

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